

IMPACT REPORT



Fulfilling our vision for a clean and healthy Lake Winnipesaukee requires commitment, community, and collaboration. Here at LWA, both staff and Board are committed to this vision, and we rely on our community of members, donors, and volunteers to help us carry out this important work. LWA concentrates on the specific problems of the lake; however, we are a small organization and know we cannot do this work alone. We have been successful because we partner and collaborate with others to improve, protect, and restore the water resources within Winnipesaukee's watershed.

With COVID, the Lakes Region saw an unprecedented increase in home and boat sales, and new home construction as people sought to escape from urban areas. Winnipesaukee's ecosystem was already under threat from stormwater runoff, invasive plant and animal species, nutrient loading, and more. The increase in visitors and population has put an additional strain on its natural resources and the water quality of the lake.

Fulfilling our vision requires a plan. At the end of 2022, we will have wrapped up work on our 5 yr. Strategic Plan. The plan included scaling up our operations to meet the challenges and threats to the lake. We have successfully put some building blocks in place with the addition of a a full-time Conservation Program Manager, and a full-time Conservation Outreach Manager. Building our team has significantly improved our ability to carry out our mission and increase our impact, but we need to do more!

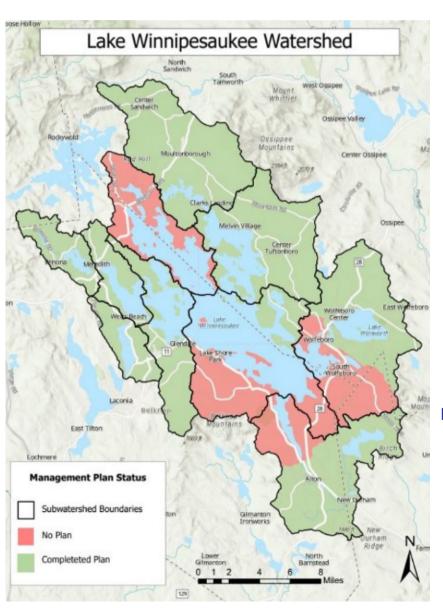
In this report, we share the highlights of our accomplishments in the 4 core priorities of our Strategic Plan. We ask you to continue the journey with us as we work to protect Lake Winnipesaukee for the next twenty years.



LAKE MANAGEMENT

Due to the size of the lake, its physical structure and shape of interconnected bays, and local municipal controls over planning, zoning, and conservation, management plans are developed at the subwatershed level.

For each subwatershed plan, the process is similar: Identify sources of pollution, model the nutrient loading to the lake, create an action plan of strategies to reduce the nutrient loading that when implemented will protect the value, uses, and beauty of Lake Winnipesaukee.





Success Indicators

of Watershed Management Plans Completed

6 of 10 subwatersheds have management plans completed.

of Sites Requiring Mitigation

271 sites identified and prioritized.Over 1600 shoreline parcels evaluated.

Phosphorus Load Reduction Identified

Target water quality goals have been set for each completed plan, and the phosphorus load reduction required to achieve that goal.





One of the goals in our Strategic Plan has been to transition from watershed planning to implementation of the action plans. Our lake analyses have found nutrient concentrations to be 100-400% above natural background levels. Only through a sustained and coordinated effort to implement the actions identified in the completed watershed plans, will the necessary nutrient reductions be achieved.

Success Indicators

271 Mitigation Sites Identified

50 Projects Completed

Pollutant Load Reductions Achieved

85 lbs. Total Phosphorus/yr.

157 lbs. Total Nitrogen/yr.

137,774 lbs. Total Suspended Solids/yr.

The Cost of Lake Protection

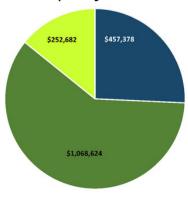
As of 2022, \$1.8M has been spent on lake management planning and restoration projects that LWA has been involved with. This does not include funds spent on outreach or water quality

monitoring programs.

Lake Management:

\$ 618,000

Lake Restoration: \$1,160,000







State's Landing, Moultonborough







Strategic Priority

Build an active and sustained monitoring program to track the long-term health of the lake.

The monitoring program on Winnipesaukee was established 40 years ago by the University of NH Cooperative Extension. The LWA helps facilitate and coordinate the monitoring program on Winnipesaukee, which relies on volunteers to collect the water samples throughout the summer season. A successful water quality monitoring program is a primary indicator for measuring reductions in pollutant loading on a watershed scale.

Strategies

- Recruit, train, and provide support to volunteers
- Annually assess monitoring locations
- Educate and inform the public on the health of the lake.

Impact Snapshot

43 Sampling Locations

60% increase in sampling stations since 2016

200 Water Samples

60% increase in the number of samples collected since 2016

35

Current water quality monitoring volunteers



EDUCATION & OUTREACH



Creating a network of concerned community members and volunteers dedicated to protecting the lake.

Educational Materials

Infographic postcards, bookmarks, and

rack cards





LWA designed and distributed **hundreds** of educational materials to **48** local retailers, businesses and organizations around the lake. The materials educate people on lake friendly living practices such as being septic smart, planting native vegetation along the shoreline, observing the 150 ft. boating rule, and using phosphorus free fertilizer.





Laconia Daily Sun Articles

11 weekly articles published in the Laconia Daily Sun – circulation 18,000

Over the summer and fall, LWA published 11 articles with the goal of educating people on lake ecology and ways they can "love the lake". These articles covered lake friendly living topics, as well as other interesting topics such as the geology and formation of the lake.

Social Media Engagement





Over 100% increase in social media engagement in the past year.

Our content includes "Winni Wonders Wednesdays" – sharing interesting info about the history of the lake, "Ways to Love the Lake" – sharing lake friendly living tips, and Lake Winnipesaukee Report cards on the current state of water quality.



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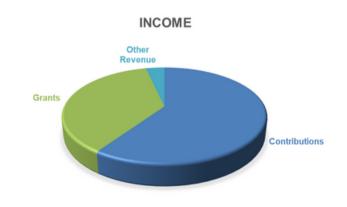
FISCAL YEAR 2021 FINANCIALS - UNAUDITED

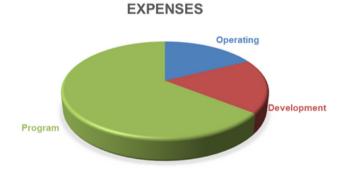
Our financial growth has enabled us to increase staff capacity and the scale and potency of program impact.

income	FY 2021	FY 2020
Contributions	\$164,679	\$107,728
Grants	\$101,840	\$124,050
Other	\$ 9,800	
Investment Inome	\$ 58	\$ 157
Total Income	\$276,377	\$231,935
Expenses		
Program	\$145,845	\$150,897
Operating	\$ 39,950	\$ 43,569
Development	\$ 40,967	\$ 11,432
Total Expenses	\$226,762	\$205,898
Net Assets		
Beginning of Year	\$226,010	\$199,973
End of Year	\$275,625	\$226,010
Change in Net Assets	\$ 49,615	\$ 26,037

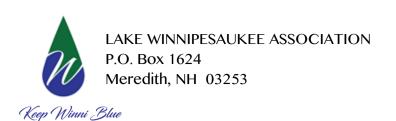
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